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SUBMISSION OF QUALIFICATIONS

PROJECT:

HARBORWALK- PHASE I  
SIGNAGE SYSTEM

Submitted by:

Abrams Design  
18 Brattle Street, No. 355  
Cambridge, MA 02138  
617-661-8255

Bonita Graphics  
18 Brattle Street, No. 355  
Cambridge, MA 02138  
617-492-7013

Stull and Lee  
100 Boylston Street  
Boston, MA 02116  
617-426-0406

January 3, 1988





January 3, 1989

Ms. Emel Hadzipasic  
Senior Planner  
Harbor Planning and Development  
Boston Redevelopment Authority  
One City Hall Square  
Boston, MA 02201

Dear Ms. Hadzipasic:

We are pleased to submit this package which expresses our interest in the Harborwalk, Phase I, Signage System. We feel that the team that we have assembled is highly qualified and creative.

Our team consists of two graphic design firms with significant experience in projects related directly related to urban signage, a respected architectural firm, and a civil and structural engineering firm.

We feel that our team has all the necessary ingredients to be short-listed and ultimately to successfully and creatively execute this project.

Sincerely,

A handwritten signature in black ink, appearing to read "Eadwine Abrams", with a stylized, flowing script.

Eadwine Abrams





## INTRODUCTION

This submission is a joint venture between Abrams Design, Bonita Graphics and Stull and Lee. We are retaining Greiner, Inc. as a sub-consultant. We feel that this team offers the broad range of experience and disciplines needed to complete the Harborwalk signage program successfully. Questions should be addressed to Mr. Eadwine Abrams of Abrams Design.

## DESCRIPTION OF FIRMS

### Abrams Design

Abrams Design is a two person graphic design firm founded in 1988 and located in Cambridge, Massachusetts. Mr. Eadwine Abrams is the founder and president of the firm. Prior to founding the firm he was an associate with Herman and Lees Associates, a leading international graphic design firm. He has executed a large number of major corporate identity and signage programs for national, international and local clients. (see biographical sketch for more detailed information) In its first 10 months Abrams Design has been very successful, executing projects for CIGA HOTELS, Polaroid, State Street Bank, New England Medical Center and National Fire Protection Association.

### Stull and Lee

Stull and Lee, Inc. is recognized as one of the foremost architecture and urban design firms in the United States. Since its establishment in 1966 the firm has grown from a small group of designers concentrated in housing design to a multi-disciplinary staff of urban designers, planners and architects. The firm has produced master plans for downtown areas, neighborhoods, industrial parks, housing developments, transit stations and colleges. Architectural work has included education facilities, office buildings, industrial buildings, cultural facilities, community centers, transit stations and parking garages, as well as multi-family housing.

In addition to numerous regional and national design awards presented by the American Institute of Architecture, the office has been cited for its work on the Southwest Corridor Project by the Institute for Urban Design and the Mass. Council on the Arts. Several projects have



also appeared in professional publications, including Progressive Architecture, Architectural Forum, Architectural Record, Urban Design Magazine, AU (Japan), Baumeister (Germany), L'Industria Belle Construzioni (Italy) and Newsweek.

Since its inception the Stull and Lee office has worked extensively with both public and private clients. A fundamental concept of our practice has been a close working relationship with neighborhood groups and public agencies. Our commitment to citizen participation leads to an appreciation of the unique nature of each project area and to design solutions that are generated with communities rather than imposed upon them.

Stull and Lee is a minority owned firm. Its staff is 38% minority and 32% female. We are comfortable working within an inter-disciplinary team structure. The firm's design and technical abilities are complemented by our ability to complete projects on schedule. The personnel assigned to this project have the significant experience in their job areas and are capable of meeting the standards of excellence required.

#### Greiner, Inc.

Greiner, Inc. is a multi-disciplinary professional services organization providing comprehensive design and project management services in the disciplines of Architecture, Engineering, Planning, Surveying and Mapping, Energy, Environmental Sciences and Facilities Management. Greiner employs more than 1,200 professional and support personnel in 35 cities throughout the U.S. and abroad. Greiner has significant experience in Transportation, Land Development and Historic Preservation projects and has successfully worked with many public agencies in the past.



## Bonita Graphics

Bonita Graphics is a woman owned design firm located in Cambridge, Massachusetts. Ms. Rieser is the founder and president of the firm. The firm specializes in promotional literature, financial communications, annual reports, and architectural signage. Since its inception in 1985 Bonita Graphics has worked with a diverse range of public and private clients including MHFA, CDFC(annual report), EDIC, BSSC(promotional literature), State Street Bank(interior sign standards), and Fidelity Investments(direct mail). The philosophy of Bonita Graphics incorporates an eagerness to innovate while accurately reflecting the client's identity.



## RELEVANT PAST EXPERIENCE

### Abrams Design

#### Introduction:

Mr. Eadwine Abrams, the founder and president of Abrams Design has had a significant amount of experience in developing major signage programs for governmental agencies, major multinational corporations and educational institutions. Prior to founding Abrams Design in 1988, he was an associate at Herman and Lees Associates, where he spent over five years working on a large variety of corporate communications, corporate identity and signage programs.

#### City of Norfolk, Virginia Downtown Signage System 1985-1986

Mr. Abrams was senior project designer for this project. (at Herman and Lees Associates) The scope of the project was to develop a coordinated automobile and pedestrian signage system for the entire downtown area of Norfolk, Virginia. Sign types included were gateways to the downtown area, automobile directional signs, parking lot identification, major public facility identification, historic interpretive signs, street name signs and pedestrian directional signs. After acceptance of the schematics, a sign standards manual was produced to assure consistent implementation.

#### City of Lowell, Massachusetts Downtown Signage System 1988

Mr. Abrams was senior project designer for this project. The scope of this project was very similar to the Norfolk signage system. The assignment was to design a signage system to aid automobile and pedestrian orientation, while expressing the specific historic character of the city. The project was developed for the Division of Planning and Development and was subject to review by various other agencies including the Northern Middlesex Area Commission and the National Park Service. The project is currently in the construction documentation phase.





Abrams Design  
(continued)

CIGA HOTELS Corporate Identity/  
CIGA WEEKEND AT LONGCHAMP  
1987-1988

Subsequent to leaving Herman and Lees, Mr. Abrams was hired back (as a consultant) to execute the CIGA HOTELS corporate identity and the CIGA WEEKEND at LONGCHAMP project as follows:

#### A. CIGA HOTELS Corporate Identity

The assignment was to develop a corporate identity program for CIGA HOTELS, an international hotel group based in Milan, Italy. The scope included developing a corporate signature, graphic standards for all corporate material, signatures for each hotel, graphic standards for all marketing material and guest amenities, as well as graphic standards for all signage. A graphic standards manual is currently being executed.

#### B. CIGA WEEKEND AT LONGCHAMP

The assignment for this project was to develop supporting graphics for the CIGA HOTELS sponsorship of the Prix de l'Arc de Triomphe (the most prestigious horse race in Europe) and all other races of that weekend. (Approximately 20)

Mr. Abrams worked with Herman and Lees to design and execute all graphic support material for the sponsorship. This consisted of an extraordinary array of materials including advertising, public relations support material, a marketing brochure, racing programs, product design, trophies and signage.

For both the CIGA HOTELS corporate identity and the CIGA WEEKEND, Mr. Abrams travelled to Europe several times. He was responsible for meeting with executives of CIGA, representatives from the Société d'Encouragement (the managing group of the Longchamp race course), hotel managers, as well as supervising vendors to maintain quality control.



Abrams Design  
(continued)

IBM  
Preston Hill Office Park Signage  
Southington, CT  
1988

Mr. Abrams was the senior project designer (at Herman and Lees) for this project. The assignment was to develop an identity and coordinated signage for a commercial real estate development in Connecticut. Mr. Abrams role consisted of meeting with IBM managers, design development and construction documentation.

Minuteman Regional Vocational Technical  
High School  
Interior and Exterior Signage System  
Lexington, MA  
1986

This was Mr. Abrams' first freelance signage project. The assignment was to develop a signage system for a 500,000 s.f. educational facility and its surrounding network of roads and parking lots. The interior system included directional, identification and orientation signs. The exterior system included traffic directional, parking identification and public facility identification.

Bonita Graphics

Introduction:  
Ms. Bonnie Rieser, the founder and president of Bonita Graphics has managed her graphic design firm for the past three years. Her firm has executed work for numerous state agencies, including MHFA, EDIC, CDFC and Massport. Bonita Graphics' strength is a multi-disciplinary approach encompassing corporate identity, print graphics and signage.

State Street Bank and Trust Company  
Signage System  
1988

Bonita Graphics (with Abrams Design as a consultant) designed and executed a signage system for all State Street corporate offices. Bonita Graphics developed standards for all sign types including directional, facility identification and building and floor directories. Bonita Graphics also provided design management services to State Street, by setting up an internal



Bonita Graphic  
(continued)

structure for managing signage. The signage system is currently being implemented throughout all State Street corporate offices.

Dolben Library Sign System  
Northfield Mount Hermon School  
Northfield, MA  
1987

Bonita Graphics (with Abrams Design as a consultant) was commissioned by ARC Cambridge, an award winning architecture firm, to design a sign system for the new Dolben Library at Northfield Mount Hermon School. The assignment was to design a system to orient and inform visitors and users of the library, while integrating with the architectural vocabulary. The sign types designed and produced included a building directory, directional signs, office and facility identification, donor plaques and stack identification signs. The finished building was recently featured in Architectural Record.

Greiner, Inc.

Saab-Scania of America, Inc.  
North American Operations headquarters  
Meriden, CT

Greiner was responsible for the development of Saab-Scania's new North American Operations Headquarters, a campus style development in central Connecticut.

The initial task involved programming Saab-Scania's facility needs projected for the next five years. Based upon the results of this programming effort and other selection criteria, several sites were reviewed and ranked. The final selection was the 163 acre site Meriden. The site offered high visibility and excellent access to ground and air transportation. The next task was to work together with Saab-Scania and the City Planning and Zoning Commission to effect the necessary zone change that would permit the construction of the new campus.

Given Saab-Scania's urgent need to occupy the first phase of the planned Parts & Accessories Distribution Center, Greiner worked with the City of Meriden in the development of new zoning regulations, prepared the campus master plan, designed the distribution facility, and prepared



Greiner, Inc.  
(continued)

construction documents simultaneously.

Through this fast track process, Saab-Scania received construction bids two weeks prior to the zone change approval, broke ground just a few weeks later, and occupied the first phase (144,000s.f.) of the Parts and Accessories Distribution Center on the accelerated schedule.

#### North Shore Transit Improvements Project Boston, MA

Greiner managed the technical study as well as subsequent design for a long and involved series of improvements and extension to Boston's rapid and commuter rail service to the North Shore.

Initially, the Blue Line Rapid Transit was to be extended to Lynn, which was served by commuter rail. After in-depth Alternative Analysis and Draft Environmental Impact Statement was circulated, UMTA re-assessed their funding of a seemingly duplicate service and revised the project.

The current project involves modernization of the Revere Beach and Wonderland Stations on the Blue Line, construction of a joint commuter/commercial six level parking garage with associated station modifications at Central Square-Lynn on the Eastern Route commuter rail line, and relocation of the Salem Station also on the Eastern Route. As part of a joint venture, Greiner held responsibility for project management of a project team that included subconsultants. A total of 11 supplemental and two additional agreements have revised the scope of work from feasibility and environmental impact analyses and preliminary market and demand forecasting analysis of travel patterns to development of conceptual design and cost estimates for the four stations as well as final design for Revere Beach and Wonderland stations.





Jackson Ward Vision 2000  
Richmond, Virginia

For Jackson Ward, an historic section of downtown Richmond, Virginia, Stull and Lee expeditiously produced a master plan for open space, housing and commercial development. In preparing the master plan, Stull and Lee, conducted community workshops and worked closely with a team of nationally prominent real estate developers. The final product included plan diagrams, illustrative master plan, illustrative perspective, slide show presentation and report.

Newmarket Industrial District  
Boston, MA

The Newmarket area is one of Boston's oldest and most concentrated industrial districts. Stull and Lee prepared a master plan with the objective of returning to prominence this aging section of the city. Through strategic public interventions, the plan seeks to create an attractive light manufacturing district as a prototype for urban industrial redevelopment.

Highland Park Plan  
Boston, MA

Highland Park is a striking neighborhood of dramatic topography and historic architecture but population shifts and economic disinvestment threatened this once splendid area.

Stull and Lee, prepared a master plan which proposed new and renovated housing, shopping facilities and parks. A key component of the plan was the siting of the recently completed Roxbury Community College. Today Highland Park is one of Boston's most desirable neighborhoods.

Southwest Corridor Project  
Boston, MA

The Southwest Corridor Project is an urban mass transportation project running 4.7 miles through the City of Boston.

As part of a multi-disciplinary team Stull and



Stull and Lee  
(continued)

Lee designed and detailed the full range of standard operational components, coordinating their design with engineering aspects of the project and supervising their construction.

#### KEY PERSONNEL

Organization of  
Project Team

Eadwine Abrams, president of Abrams Design, Bonnie Rieser, president of Bonita Graphics and M. David Lee, vice president of Stull and Lee will be the principals in charge of the project. Greiner, Inc. will be a sub-consultant.

Support Personnel

Abrams Design:  
Elisée La Brecque, Project Designer

Stull and Lee:  
Charles Perez, Project Principal  
Ettty Padmodipoetro, Associate/Urban Designer  
Virginia Guest Ferriday, AIA, Urban Designer  
Theodore Trent Green, Urban Designer

Greiner, Inc:  
Robert C. Holle, P.E., Project Manager  
Robert M. Fitzgerald, P.E. Regional Manager

#### RESUME BRIEFS

Eadwine Abrams

Mr. Abrams is a graphic design and corporate identity consultant. He graduated from Rochester Institute of Technology in 1982 with a bachelor of fine arts in graphic design.

Mr. Abrams is the founder and president of Abrams Design. The firm specializes in corporate identity, corporate communications and signage. Clients of Abrams Design include Polaroid Corporation, New England Medical Center and National Fire Protection Association.

Prior to founding the firm he was an associate with Herman and Lees Associates, a leading international graphic design firm. While at Herman and Lees Associates, he travelled nationally and to Europe to execute a wide range of projects for major multi-national corporations (including IBM and CIGA HOTELS), leading international institutions (including institutions of His Highness the Aga Khan), municipalities, airlines, as well as a variety of local organizations.



David Lee, AIA

Mr. Lee is Vice President of Stull and Lee.  
He specializes in Architecture and Urban Planning.

Education:

University of Illinois  
Bachelor of Architecture, 1967

Harvard Graduate School of Design  
Master of Architecture, Urban Design, 1971

Registration: Massachusetts

Professional Experience:

As Vice-President of Stull and Lee, Inc.,  
Mr. Lee is involved in a broad range of planning,  
urban design and architectural projects. He  
served as Principal-in-Charge of urban design  
for Boston's award winning Southwest Corridor  
Transit Project, for the Kaehler Primary  
Health Care Center for the U. S. Coast Guard  
(Falmouth, Mass.), the Chad Brown/Admiral  
Terrace master plan and housing renovations  
(Providence, Rhode Island), and the Poinciana  
Industrial Park plan (Miami, Florida).

Teaching Experiences:

Adjunct Professor, Rhode Island School of Design,  
1972

Assistant Professor, MIT Department of  
Architecture and Planning, 1974-1983

Consulting Critic, Harvard GSD, Urban Design  
Program, 1980

Visiting Design Critic, Harvard GSD, 1988

Visiting Lecturer and Studio Juror: Columbia,  
Harvard, Yale, Pennsylvania, MIT, Texas Southern  
University, Hampton Institute, the University of  
Rhode Island, Southern University and the  
University of Havana.

Mr. Lee has received numerous awards, including  
the Harvard Graduate School of Design Scholarship,  
the John Hay Whitney Fellow, Whitney Foundation,  
N.Y., and the Outstanding Young Men of America.  
He has also served on numerous boards, including  
the American Institute of Architects and the  
Boston Society of Architects.



Robert M.  
Fitzgerald

Education:

AS, Civil Engineering, 1961, Northeastern Univ.  
MBA, Business Administration, currently  
enrolled, University of Massachusetts  
Flood Plain Hydraulics, 1977, University of  
Texas  
Railroad Track Design, 1978, Northeastern  
University  
Air Quality Seminar, 1971, Enviromental  
Protection Agency

Registration:

Registered Professional Engineer

Affiliations:

American Society of Civil Engineers

Experience includes the following:

- Extensive experience in the study, design, coordination, and management of various transportation and storm water control projects including roadways, highways, bridges, and transit facilities, as well as HUD Flood Insurance studies.
- Officer-in-charge of the \$14 million reconstruction of historic Harvard Bridge, requiring a 2,200 foot duplicate structure over the Charles River; Boston, MA.
- Project Engineer responsible for the study of the Massachusetts Bay Transit Authority's Orange Line North in Melrose, Wakefield, and Reading. The study involved evaluation of transportation modes, commuter rail, light rail vehicles, busways, and improved roadway network.





Elisée La Brecque    Elisée La Brecque is a graphic designer with experience in corporate identity, corporate communications and signage. She graduated from Rochester Institute of Technology with a bachelor of fine arts in graphic design.

Ms. La Brecque is currently a partner in Abrams Dēsign. She is responsible for design development and project management of a wide range of graphic design projects for the firm.

Prior to joining Abrams Design she was employed by Earl R. Flansburgh + Associates in Boston, where she was a member of a graphic design team within the interdisciplinary architecture firm. She was responsible for projects including corporate identity and signage for museums, schools, and corporations.

Etty  
Padmodipoetro

Etty Padmodipoetro is an Associate with Stull and Lee. She specializes in Architecture and Urban Planning.

Education:

University of Minnesota, Bachelor of Architecture, 1979

Registration:

Massachusetts, 1985

Professional Experience:

As an urban designer with Stull and Lee, Ms. Padmodipoetro served as Project Manager for the West End Neighborhood Revitalization Project, Providence, RI, the Poiciana Industrial Park Plan, Dade County, FL, and participated in the Boston Arena Feasability Study, Boston, MA.

Ms. Padmodipoetro was the project urban designer for a study of enterprise zone improvements at the South Norwalk Railroad Station in Connecticut. She recently served as principal urban designer for the Newmarket Industrial Park Plan in Boston.

Teaching Experience:

Guest Lecturer, Harvard University, Linguistics Dept.  
Guest Studio Critic, MIT, Aga Khan Program for  
Islamic Architecture, Fall 1987



Bonnie Rieser

Bonnie Rieser is a visual communications specialist. She is a 1978 graduate of Kenyon College, where she earned a Bachelor of Arts degree, Cum Laude, with a double major in fine arts and philosophy. Her junior year was spent studying Japanese Art in Tokyo. She also attended Boston University Graduate School of Graphic Design, where she graduated with a master of fine arts in 1985. While at B.U. she was the art director of a full service design office for two years.

Ms. Rieser is the founder and president of Bonita Graphics. The firm specializes in promotional literature, financial communications, annual reports, and architectural signage. Her clients include State Street Bank (interior signage standards), Fidelity Investments (direct mail), Massachusetts Housing Finance Agency (annual report), Ben Elfman and Son's (advertising; annual budget is \$750,000-\$1,000,000).

#### APPROACH

We propose that our effort be divided into four phases. Phase I, Research and Analysis; Phase II, Preliminary Design; Phase III, Final Design; Phase IV, Construction Documents and Production Supervision.

##### Phase I: Research

We would begin with a thorough study of issues relevant to the Harborwalk project. We would attempt to meet with all persons who would be reviewing our proposals, so as to familiarize ourselves with all parameters of the project. We would conduct thorough site reviews of all areas affected by Harborwalk and make a systematic photographic record. We would also obtain and familiarize ourselves with the master plan material relevant to this project.

##### Phase II: Preliminary Design

We will produce four schematics of each element of the signage system. We will execute this phase as outlined in the Scope of Services of the RFQ. We will work with the BRA to obtain all necessary approvals from all appropriate agencies. During this phase we will begin to prepare a detailed sign program showing locations



and message content of all signs.

### Phase III: Final Design

Following presentations to all relevant persons, we would make any changes necessary for final approval and resubmit until final approvals are obtained.

### Phase IV: Construction Documentation and Production Supervision

Following approval of all sign types, we will prepare contract documents for the fabrication and installation of each item. Construction Documents will include drawings and specifications for each sign type, layouts of each sign face, site plans indicating the location of each sign and a sign schedule keying each sign to a site location, sign face and structural drawing.

Following the selection of the contractor(s) we will attend a post-bid conference. We will inspect prototypes of work-in-progress and we will supervise the installation of all items.

At the completion of installation, we will prepare a punch list of all signing deficiencies.

### PROJECT SCHEDULE

Phase I.....	4 weeks
Phase II.....	8 weeks
Phase III.....	2 weeks
Phase IV.....	10 weeks



DEMONSTRATION OF THE ABILITY TO  
EXPEDITOUSLY COMPLETE THE PROPOSED  
SCOPE OF SERVICES

1. CIGA WEEKEND AT LONGCHAMP

This project began in March 1988. There were no pre-existing graphic materials at that time. The scope of services was outlined by the client in a 45 page memorandum. Mr. Abrams with a team including the principal-in-charge and three support designers, as well as a team in Europe including CIGA management, printers, typographers, and sign manufacturers, executed the entire program by October 1, 1988. The scope of the project was enormous and the trans-Atlantic logistics difficult. It included the design and production of advertising, brochures, programs, products, and large scale environmental graphics.

2. SAAB-SCANIA OF AMERICA, INC.

Refer to project description under Greiner, Inc.

3. MHFA ANNUAL REPORT (92 pages)

"All of the critical and tight deadlines were met. Bonita Graphics responded quickly and accurately to our needs."

-Terry Pepin  
MHFA

4. EDIC (Financial Services Brochure)

"Bonita Graphics' work was successful on every level...the brochure was produced on time and within budget."

-Jim Hight  
EDIC





DEMONSTRATION OF THE ABILITY TO WORK  
WITH PUBLIC AGENCIES

Public agencies which project members  
have worked for:

Eadwine Abrams/ Abrams Design	City of Norfolk, VA City of Lowell, MA
Greiner, Inc.	Maryland State Highway Administration Orange County GSA State of Connecticut, DOT Pennsylvania DOT US Army Corps of Engineers City and County of Denver, CO
Stull and Lee	Boston Redevelopment Authority Cambridge Street Community Development Corporation Department of the Army, Corps of Engineers Massachusetts Bay Transit Authority Massachusetts Department of Capital Planning and Operations Massachusetts Port Authority Merrimack Valley Rapid Transit Authority National Park Service New York Transit Authority New York State Urban Development Corporation Southern California Rapid Transit District United States Coast Guard
Bonita Graphics	Bay State Skills Corporation Community Development Finance Corporation Economic Development and Industrial Corporation of Boston Massachusetts Port Authority Massachusetts Housing Finance Agency



## REFERENCES

Abrams Design      Ms. Julie Reynolds  
National Fire Protection Association  
Batterymarch Park  
Quincy, MA 02269  
Telephone: 617-770-3000

Ms. Lynda Farago  
Human Resources Department  
New England Medical Center  
750 Washington Street  
Boston, MA 02111  
Telephone: 617-956-5473

Bonita Graphics      Thérésa N. Pepin  
Massachusetts housing Finance Agency  
50 Milk Street  
Boston, MA 02109  
617-451-3480

Ardis Stiffler  
Massachusetts Port Authority  
Transportation Building  
10 Park Plaza  
Boston, MA 02116  
617-561-1656

Stull and Lee      Brian Fallon  
Senior Vice-President  
Meredith and Grew  
160 Federal Street  
Boston, MA 02110-1701  
(617) 330-8000

Robert Flack  
Project Manager  
The Beacon Companies  
50 Rowes Wharf  
Boston, MA 02110  
(617) 330-1400



1. Project Name / Location for which Firm is Filing:

BOSTON REDEVELOPMENT AUTHORITY - HARBORWALK  
BOSTON, MASSACHUSETTS

2a. Commerce Business Daily Announcement Date, if any:

2b. Agency Identification Number, if any:

3. Firm (or Joint-Venture) Name & Address

Lee and Lee, Incorporated (617) 426-0406  
100 Boylston Street  
Boston, MA 02116

3a. Name, Title & Telephone Number of Principal to Contact

Mr. M. David Lee, AIA  
Vice-President  
(617) 426-0406

3b. Address of office to perform work, if different from Item 3

4. Personnel by Discipline (List each person only once, by primary function.)

Administrative  
Architects  
Civil Engineers  
Electrical Engineers  
Estimators  
Geologists  
Hydrologists  
Interior Designers  
Landscape Architects  
Mechanical Engineers  
Mining Engineers

Oceanographers  
4 Planners Urban/Regional  
Sanitary Engineers  
Soils Engineers  
1 Specification Writers  
Structural Engineers  
Surveyors  
Transportation Engineers

4 Support Staff

26 Total Personnel

5. If substantial is by JOINT VENTURE list participating firms and outline specific areas of responsibility (including administrative, technical and financial) for each firm (Attach Sf 254 for each if not on file with Procuring Office.)

6. Has this Joint-Venture previously worked together? ☐ yes ☒ no



7. Brief resume of key persons, specialists, and individual consultants anticipated for this project.

<p>a. Name &amp; Title: M. David Lee, AIA Vice-President and Principal</p>	<p>a. Name &amp; Title: Etty Padmodipoetro</p>
<p>b. Project Assignment: Partner-in-Charge</p>	<p>b. Project Assignment: Associate/Urban Designer</p>
<p>c. Name of Firm with which associated: Stull and Lee, Incorporated</p>	<p>c. Name of Firm with which associated: Stull and Lee, Incorporated</p>
<p>d. Years experience: With This Firm <u>19</u> With Other Firms <u>4</u></p>	<p>d. Years experience: With This Firm <u>5</u> With Other Firms <u>4</u></p>
<p>e. Education: Degree(s) / Year / Specialization M. Architecture/1971/Urban Planning/Harvard Graduate School of Design B. Architectural/1967/University of Illinois</p>	<p>e. Education: Degree(s) / Years / Specialization Bachelor of Environmental Design, 1978 University of Minnesota B. Arch. 1979 - University of Minnesota</p>
<p>f. Active Registration: Year First Registered/Discipline Registered Architect in MA/1971</p>	<p>f. Active Registration: Year First Registered/Discipline Massachusetts, 1986, Architecture</p>
<p>g. Other Experience and Qualifications relevant to the proposed project: Mr. Lee has served as the Partner-in-Charge for a wide variety of architecture and urban design projects. Most have been inter-disciplinary in nature, many have been adaptive re-use projects, and several have been in historic districts. Mr. Lee's experience covers all of the disciplines required in the proposed project; he has managed a broad range of consultants and has steered a number of projects through complicated public agency review processes.</p>	<p>g. Other Experience and Qualifications relevant to the proposed project: As an urban designer with Stull and Lee, Inc., Ms. Padmodipoetro served as project manager for the North Service Area Design Guidelines at Logan Airport, the West End Neighborhood Revitalization Project, Provider RI, the recently completed Poinciana Industrial Park, Dade County, Fla., and was involved in the urban planning for the Boston Arena Feasibility Study, Boston, MA. Current projects include the Northeastern Univ. Dormitory Study, the urban planning for the Boston Heliport Study, the Broad St. Revitalization Study; the Martin Luther King National Historic Park, Atlanta, GA; and South Norwalk area revitalization plan.</p>





7. Brief resume of key persons, specialists, and individual consultants anticipated for this project.

<p><b>a. Name &amp; Title:</b> Virginia Guest Ferriday, AIA Architect/Urban Designer/Planner</p>	<p><b>a. Name &amp; Title:</b> Theodore Trent Green Architectural/Urban Designer</p>
<p><b>b. Project Assignment:</b> Urban Designer</p>	<p><b>b. Project Assignment:</b> Urban Designer</p>
<p><b>c. Name of Firm with which associated:</b> Stull and Lee, Incorporated</p>	<p><b>c. Name of Firm with which associated:</b> Stull and Lee, Incorporated</p>
<p><b>d. Years experience: With This Firm</b> <u>1</u> <b>With Other Firms</b> <u>14</u></p>	<p><b>d. Years experience: With This Firm</b> <u>2</u> <b>With Other Firms</b> <u>4</u></p>
<p><b>e. Education: Degree(s) / Year / Specialization</b> M. Arch. Harvard Graduate School of Design, 1987 B. Arch. University of Pennsylvania, 1963</p>	<p><b>e. Education: Degree(s) / Years / Specialization</b> M. Arch., Harvard Graduate School of Design, 1986 B. Arch., Hampton Institute, 1984 Assoc. in Arts., Polk Community College, 1979</p>
<p><b>f. Active Registration: Year First Registered/Discipline</b> Oregon, 1980</p>	<p><b>f. Active Registration: Year First Registered/Discipline</b></p>
<p><b>g. Other Experience and Qualifications relevant to the proposed project:</b> Ms. Ferriday has experience in the fields of architecture, planning and urban design. As a planner for the City of Portland, OR, she was project manager for the city's Historic Resource Inventory (5000 Properties) and for the Central City Land Use Inventory. Recent experience at Stull and Lee includes urban design and planning for the Fort Point Channel District Plan.  Ms. Ferriday was Associate Editor for <u>Space, Style and Structure; Building in Northwest America</u> and author of <u>Last of the Handmade Buildings; Glazed Terra Cotta in Downtown Portland</u>. She was chairperson of the Portland Historical Landmarks Commission and has served on numerous other boards and commissions. In 1986 she was instructor for an Urban Design studio at the Oregon School of Design.</p>	<p><b>g. Other Experience and Qualifications relevant to the proposed project:</b> Serving primarily as Architectural Designer and Urban Design Project Manager with Stull and Lee, Inc, Mr. Green has been involved with developing a Retail Use Plan and coordinating development of a Request for Proposals for 35,000 square feet of transit and neighborhood related retail space for six of the new Orange Line Stations along the Southwest Corridor. He is currently involved with the Parcel 18 Development Project, a one million square foot, five building, mixed use hotel and office complex in Boston. He is also involved in the preparation of development concepts for various large vacant parcels and comprehensive neighborhood development planning throughout the Roxbury/Dorchester areas.</p>



7. Brief resume of key persons, specialists, and individual consultants anticipated for this project.

<p><b>a. Name &amp; Title:</b></p>	<p>Charles Perez Principal</p>
<p><b>b. Project Assignment:</b></p>	<p>Project Principal</p>
<p><b>c. Name of Firm with which associated:</b></p>	<p>Stull and Lee, Incorporated</p>
<p><b>d. Years experience: With This Firm --- With Other Firms ---</b></p>	<p>14 8</p>
<p><b>e. Education: Degree(s) / Years / Specialization</b></p>	<p>B.S., 1961, Pre-Architecture B.Arch., 1969, Architecture</p>
<p><b>f. Active Registration: Year First Registered/Discipline</b></p>	<p>N/A</p>
<p><b>g. Other Experience and Qualifications relevant to the proposed project:</b></p>	<p>As a Principal with Stull and Lee, Mr. Perez has been involved in several large scale projects. He has acted as Project Mgr. for Ruggles St. Station; a key component of the Southwest Corridor Transportation Project, Boston, MA. He also participated in the Southwest Corridor Environmental Impact Study. He was additionally the Production Mgr. for the New York City Transit Authority Station Modernization Project. Other projects on which Mr. Perez has been engaged include: Rutland Road Housing, New York City; Columbia Point Housing, Boston, MA; Hebrew Rehab. Center for the Aged, Revere, MA, and the Harriet Tubman House, Boston, MA. Before joining Stull and Lee, Mr. Perez spent six years involved in the design and production of residential, corporate, industrial and institutional buildings. Mr. Perez is currently supervising the exterior restoration of the historic Hale House in Roxbury, MA.</p>



**8. Work by firm or joint-venture members which best illustrates current qualifications relevant to this project (list not more than 10 projects).**

a. Project Name & Location	b. Nature of Firm's Responsibility	c. Project Owner's Name & Address	d. Completion Date (actual or estimated)	e. Estimated Cost (in thousands)	
				Entire Project	Work for which Firm was/is responsible
(1) Ruggles St. Station Boston, Massachusetts	Architect of Record	Massachusetts Bay Transit Auth. 10 Park Plaza Boston, Massachusetts	1987	1,900	1,900
(2) South Station Terminal Boston, Massachusetts	Interior Space Renovations	Massachusetts Bay Transit Auth. 10 Park Plaza Boston, Massachusetts	1990	1,200	200
(3) Southwest Corridor Transit Project Boston, Massachusetts	Environmental Impact Analysis (Architectural Concepts) Preliminary & final engineering (Arch. & Urban Design Coordination)	MBTA 10 Park Plaza Boston, Massachusetts	1987	750,000	N/A
(4) Logan Airport with Service Area Design Guidelines Boston, Massachusetts	Urban Design	Massport Logan International Airport East Boston, Massachusetts	1987	45	45
(5) Logan Airport with Commonwealth Plaza Boston, Massachusetts	Site Planning	Massport 10 Park Plaza Boston, Massachusetts	1984	20	20
(6) Newmarket Industrial District Plan Boston, Massachusetts	Master Planning	Economic Development Industrial Corp. 38 Chauncy St., Boston, MA	1988	150	80
(7) Logan Airport Runway Extensions	Community Presentation Graphics	Massport 10 Park Plaza Boston, Massachusetts	1988	7.5	7.5
(8) Ford Island Plaza Design Advisory Committee East Boston, Massachusetts	Design Guidelines and Review	Massport 10 Park Plaza Boston, Massachusetts	1982	50	50
(9) Boston Area Heliport Study Boston, Massachusetts	Urban Design Subconsultant	Boston Redevelopment Authority Boston, Massachusetts	Phase I 1987	100	15
(10)					



10. Use this space to provide any additional information or description of resources (including any computer design capabilities) supporting your firm's qualifications for the proposed project.

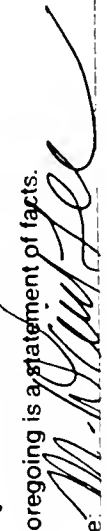
Stull and Lee, Inc. is recognized as one of the foremost architecture and urban design firms in the United States. Since its establishment in 1966 the firm has grown from a small group of designers concentrated in housing design to a multi-disciplinary staff of urban designers, planners and architects. The firm has produced master plans for downtown areas, neighborhoods, industrial parks, housing developments, transit stations and colleges. Architectural work has included education facilities, office buildings, industrial buildings, cultural facilities, community centers, transit stations and parking garages, as well as multi-family housing.

In addition to numerous regional and national design awards presented by the American Institute of Architecture, the office has been cited for its work on the Southwest Corridor Project by the Institute for Urban Design and the Mass. Council for the Arts. Several projects have also appeared in professional publications, including Progressive Architecture, Architectural Forum, Architectural Record, Urban Design Magazine, AU (Japan), Baumeister (Germany), L'Industria Belle Construzioni (Italy), and Newsweek.

Since its inception the Stull and Lee office has worked extensively with both public and private clients. A fundamental component of our practice has been a close working relationship with neighborhood groups and public agencies. Our commitment to citizen participation leads to an appreciation of the unique nature of each project area and to design solutions that are generated with communities rather than imposed upon them.

Stull and Lee is a minority owned firm. Its staff is 38% minority and 32% female. We are comfortable working within an inter-disciplinary team structure. The firms design and technical abilities are complemented by our ability to complete projects on schedule. The personnel assigned to this project have the significant experience in their job areas and are capable of meeting the standards of excellence required.

11. The foregoing is a statement of facts.

Signature: 

Typed Name and Title: M. David Lee, Vice-President

Date:

30, December 1988





STANDARD  
FORM (SF)

255

Architect-Engineer  
Related Services  
for Specific  
Project

1. Project Name / Location for which Firm is Filing:  
Harborwalk-Phase I Signage  
Boston Redevelopment Authority  
Boston, MA

2a. Commerce Business  
Daily Announcement  
Date, if any:

2b. Agency Identification  
Number, if any:

## 3. Firm (or Joint-Venture) Name &amp; Address

Abrams Design  
18 Brattle St., #355  
Cambridge, MA 02138

## 3a. Name, Title &amp; Telephone Number of Principal to Contact

Eadwine Abrams, President  
617-661-8255

## 3b. Address of office to perform work, if different from Item 3

## 4. Personnel by Discipline: (List each person only once, by primary function.)

\_\_\_ Administrative  
\_\_\_ Architects  
\_\_\_ Chemical Engineers  
\_\_\_ Civil Engineers  
\_\_\_ Construction Inspectors  
\_\_\_ Draftsmen  
\_\_\_ Ecologists  
\_\_\_ Economists

\_\_\_ Electrical Engineers  
\_\_\_ Estimators  
\_\_\_ Geologists  
\_\_\_ Hydrologists  
\_\_\_ Interior Designers  
\_\_\_ Landscape Architects  
\_\_\_ Mechanical Engineers  
\_\_\_ Mining Engineers

\_\_\_ Oceanographers  
\_\_\_ Planners: Urban/Regional  
\_\_\_ Sanitary Engineers  
\_\_\_ Soils Engineers  
\_\_\_ Specification Writers  
\_\_\_ Structural Engineers  
\_\_\_ Surveyors  
\_\_\_ Transportation Engineers

\_\_\_ 2 Graphic Designers

\_\_\_ 2 Total Personnel

## 5. If submittal is by JOINT-VENTURE list participating firms and outline specific areas of responsibility (including administrative, technical and financial) for each firm: (Attach SF 254 for each if not on file with Procuring Office.)

Abrams Design-  
Administrative  
Financial  
Design (Graphic)

Bonita Graphics-  
Administrative  
Design (Graphic)

Stull and Lee  
Administrative  
Construction Documentaion  
Urban Design  
Contract Management

5a Has this Joint-Venture previously worked together? | | yes | | no



6. If respondent is not a joint-venture, list outside key Consultants/Associates anticipated for this project (Attach SF 254 for Consultants/Associates listed, if not already on file with the Contracting Office).		Specialty	Worked with Prime before (Yes or No)
2)			
3)			
4)			
5)			
6)			



**7. Brief resume of key persons, specialists, and individual consultants anticipated for this project.**

<p><b>a. Name &amp; Title:</b> Eadwine Abrams, President</p>	<p><b>a. Name &amp; Title:</b> Elisée La Brecque, Associate</p>
<p><b>b. Project Assignment:</b> Principal-in-Charge</p>	<p><b>b. Project Assignment:</b> Project designer</p>
<p><b>c. Name of Firm with which associated:</b> Abrams Design</p>	<p><b>c. Name of Firm with which associated:</b> Abrams Design</p>
<p><b>d. Years experience: With This Firm</b> <u>1</u> <b>With Other Firms</b> <u>7</u></p>	<p><b>d. Years experience: With This Firm</b> <u>1</u> <b>With Other Firms</b> <u>4</u></p>
<p><b>e. Education:</b> Degree(s) / Year / Specialization RIT BFA 1982 Graphic Design</p>	<p><b>e. Education:</b> Degree(s) / Years / Specialization RIT BFA 1983 Graphic Design</p>
<p><b>f. Active Registration:</b> Year First Registered/Discipline NA</p>	<p><b>f. Active Registration:</b> Year First Registered/Discipline NA</p>
<p><b>g. Other Experience and Qualifications relevant to the proposed project:</b> Experience in projects specifically related to urban signage for the City of Norfolk, VA and the City of Lowell, MA</p>	<p><b>g. Other Experience and Qualifications relevant to the proposed project:</b> Significant signage experience</p>



8. Work by firm or joint-venture members which best illustrates current qualifications relevant to this project (list not more than 10 projects).

a. Project Name & Location	b. Nature of Firm's Responsibility	c. Project Owner's Name & Address	d. Completion Date (actual or estimated)	e. Estimated Cost (in thousands)	
				Entire Project	Work for which Firm was/is responsible
(1) State Street Bank Sign System	Design Consultant	State Street Bank & Trust 225 Franklin Street	10/88	250	3
(2) Dolben Library Northfield, MA	Design Consultant	Northfield Mt. Hermon School Northfield, MA	9/87	15	2
(3) Polaroid Inner City Magazine Design	Design Consultant	Polaroid Corp. 575 Tech. Square Cambridge, MA	9/88	10	2
(4) Minuteman Tech Sign System	Design Consultant	Minuteman Tech Marrett Road Lexington, MA	11/86	25	3
(5)					
(6)					
(7)					
(8)					
(9)					
(10)					





9. All work by firms or joint-venture members currently being performed directly for Federal agencies. NA

a. Project Name & Location	b. Nature of Firm's Responsibility	c. Agency (Responsible Office) Name & Address	d. Percent complete	e. Estimated Cost (In Thousands)	
				Entire Project	Work for which firm is responsible



Eadwine Abrams of Abrams Design, prior to founding the firm, has been involved in a significant number of major signage projects. Among these were urban signage programs for the City of Norfolk, Virginia and Lowell, Massachusetts.

11. The foregoing is a statement of facts.

Signature: *E. Abrams*

Typed Name and Title: Eadwine Abrams, President

Date:

January 3, 1989

STANDARD FORM 255 (Rev. 10-83)



STANDARD  
FORM (SF)

255

Architect-Engineer  
Related Services  
for Specific  
Project

## 1. Project Name / Location for which Firm is Filing:

Harborwalk-Phase I Signage  
Boston Redevelopment Authority  
Boston, MA2a. Commerce Business  
Daily Announcement  
Date, if any:2b. Agency Identification  
Number, if any:

## 3. Firm (or Joint-Venture) Name &amp; Address

Bonita Graphics  
18 Brattle Street, #355  
Cambridge, MA 02138

## 3a. Name, Title &amp; Telephone Number of Principal to Contact

Bonnie Rieser  
President  
617-492-7013

## 3b. Address of office to perform work, if different from Item 3

## 4. Personnel by Discipline: (List each person only once, by primary function.)

Administrative  
Architects  
Chemical Engineers  
Civil Engineers  
Construction Inspectors  
Draftsmen  
Ecologists  
Economists

Electrical Engineers  
Estimators  
Geologists  
Hydrologists  
Interior Designers  
Landscape Architects  
Mechanical Engineers  
Mining Engineers

Oceanographers  
Planners: Urban/Regional  
Sanitary Engineers  
Soils Engineers  
Specification Writers  
Structural Engineers  
Surveyors  
Transportation Engineers

1 Graphic Designer  
  
  
  
  
  
  
  
  
  
1 Total Personnel

## 5. If submittal is by JOINT-VENTURE list participating firms and outline specific areas of responsibility (including administrative, technical and financial) for each firm: (Attach SF 254 for each if not on file with Procuring Office.)

Abrams Design-  
Administrative  
Financial  
Design (Graphic)Bonita Graphics-  
Administrative  
Design (Graphic)Stull and Lee  
Administrative  
Construction Documentation  
Urban Design  
Contract Management

5a Has this Joint-Venture previously worked together? 11 yes 11 no



6. If respondent is not a joint-venture, list outside key Consultants/Associates anticipated for this project (Attach SF 254 for Consultants/Associates listed, if not already on file with the Contracting Office).

Name & Address	Specialty	Worked with Prime before (Yes or No)
1)		
2)		
3)		
4)		
5)		
6)		





**7. Brief resume of key persons, specialists, and individual consultants anticipated for this project.**

<p><b>a. Name &amp; Title:</b></p> <p>Bonnie Rieser, President</p>	<p><b>a. Name &amp; Title:</b></p>
<p><b>b. Project Assignment:</b></p> <p>Principal-in-charge</p>	<p><b>b. Project Assignment:</b></p>
<p><b>c. Name of Firm with which associated:</b></p> <p>Bonita Graphics</p>	<p><b>c. Name of Firm with which associated:</b></p>
<p><b>d. Years experience: With This Firm</b> <u>3</u> <b>With Other Firms</b> <u>2</u></p>	<p><b>d. Years experience: With This Firm</b> <u>---</u> <b>With Other Firms</b> <u>---</u></p>
<p><b>e. Education: Degree(s) / Year / Specialization</b></p> <p>Kenyon College BA 1978 Fine Arts Philosophy Boston University MFA 1985 Graphic Design</p>	<p><b>e. Education: Degree(s) / Years / Specialization</b></p>
<p><b>f. Active Registration: Year First Registered/Discipline</b></p> <p>NA</p>	<p><b>f. Active Registration: Year First Registered/Discipline</b></p>
<p><b>g. Other Experience and Qualifications relevant to the proposed project:</b></p> <p>Significant experience working with state agencies. Signage experience.</p>	<p><b>g. Other Experience and Qualifications relevant to the proposed project:</b></p>



8. Work by firm or joint-venture members which best illustrates current qualifications relevant to this project (list not more than 10 projects).

a. Project Name & Location	b. Nature of Firm's Responsibility	c. Project Owner's Name & Address	d. Completion Date (actual or estimated)	e. Estimated Cost (in thousands)	
				Entire Project	Work for which Firm was/is responsible
(1) State Street Bank Sign System Boston, MA	Design Consultant	State Street Bank & Trust 225 Franklin St. Boston, MA	10/88	250	7
(2) Dolben Library Northfield, MA	Design Consultant	Northfield Mt. Hermon School Northfield, MA	9/87	15	3
(3) Mass. Housing Finance Agency, Annual Report (Boston)	Design Consultant	MHFA 50 Milk Street Boston, MA	11/88	70	10
(4) EDIC Financial Services Brochure Boston, MA	Design Consultant	EDIC 38 Chauncy St. Boston, MA	12/88	20	5
(5) Massport Soundproofing Annual Report (Boston, MA)	Design Consultant	Massport 10 Park Plaza	2/89	50	12
(6)					
(7)					
(8)					
(9)					
(10)					



9. All work by firms or joint-venture members currently being performed directly for Federal agencies. NA

a. Project Name & Location	b. Nature of Firm's Responsibility	c. Agency (Responsible Office) Name & Address	d. Percent complete	e. Estimated Cost (In Thousands)	
				Entire Project	Work for which firm is responsible



Bonita Graphics has demonstrated the ability to work with various state agencies.

Signature: Trine Dugin Kær

Typed Name and Title: Bonnie Rieser, President

January 3, 1988

STANDARD FORM 255 (Rev 10 83)

900-1-800-678-2262

6, A 110 755-10314

[illegible]





## 1. Firm Name / Business Address:

Abrams Design  
18 Brattle Street, #355  
Cambridge, MA 021381a. Submittal is for ☒ Parent Company ☐ Branch or Subsidiary Office2. Year Present Firm  
Established: 19884 Specify type of ownership and check below, if applicable  
Sole proprietor☒ A. Small Business☐ B. Small Disadvantaged Business☐ C. Woman-owned Business

## 3. Date Prepared:

1-3-89

## 5. Name of Parent Company, if any:

5a. Former Parent Company Name(s), if any, and Year(s) Established:

## 6. Names of not more than Two Principals to Contact: Title / Telephone

1) Eadwine Abrams: President / 617-661-8255  
2)

## 7. Present Offices: City / State / Telephone / No. Personnel Each Office

18 Brattle Street, #355  
Cambridge, MA 02138

7a. Total Personnel

2

## 8. Personnel by Discipline: (List each person only once, by primary function)

Administrative	Electrical Engineers	Oceanographers
Architects	Estimators	Planners: Urban/Regional
Chemical Engineers	Geologists	Sanitary Engineers
Civil Engineers	Hydrologists	Soils Engineers
Construction Inspectors	Interior Designers	Specification Writers
Draftsmen	Landscape Architects	Structural Engineers
Ecologists	Mechanical Engineers	Surveyors
Economists	Mining Engineers	Transportation Engineers

2. Graphic

Designers

## 9. Summary of Professional Services Fees

Received: (Insert index number)

Last 5 Years (most recent year first)

1988 19 NA 19 NA 19 NA

Direct Federal contract work, including overseas

All other domestic work

All other foreign work\*

\*Firms interested in foreign work, but without such experience, check here: 11

## Ranges of Professional Services Fees

INDEX

1	Less than \$100,000
2	\$100,000 to \$250,000
3	\$250,000 to \$500,000
4	\$500,000 to \$1 million
5	\$1 million to \$2 million
6	\$2 million to \$5 million
7	\$5 million to \$10 million
8	\$10 million or greater



## Experience Profile Code Numbers for use with questions 10 and 11

- 001 Acoustics; Noise Abatement
- 002 Aerial Photogrammetry
- 003 Agricultural Development, Grain Storage; Farm Mechanization
- 004 Air Pollution Control
- 005 Airports; Navais; Airport Lighting; Aircraft Fueling
- 006 Airports; Terminals & Hangars; Freight Handling
- 007 Arctic Facilities
- 008 Auditoriums & Theatres
- 009 Automation; Controls; Instrumentation
- 010 Barracks; Dormitories
- 011 Bridges
- 012 Cemeteries (*Planning & Relocation*)
- 013 Chemical Processing & Storage
- 014 Churches; Chapels
- 015 Codes; Standards; Ordinances
- 016 Cold Storage; Refrigeration; Fast Freeze
- 017 Commercial Buildings (*low rise*); Shopping Centers
- 018 Communications Systems; TV; Microwave
- 019 Computer Facilities; Computer Service
- 020 Conservation and Resource Management
- 021 Construction Management
- 022 Corrosion Control; Cathodic Protection; Electrolysis
- 023 Cost Estimating
- 024 Dams (*Concrete: Arch*)
- 025 Dams (*Earth; Rock*); Dikes; Levees
- 026 Desalinization (*Process & Facilities*)
- 027 Dining Halls; Clubs; Restaurants
- 028 Ecological & Archeological Investigations
- 029 Educational Facilities; Classrooms
- 030 Electronics
- 031 Elevators; Escalators; People-Movers
- 032 Energy Conservation; New Energy Sources
- 033 Environmental Impact Studies, Assessments or Statements
- 034 Fallout Shelters; Blast-Resistant Design
- 035 Field Houses; Gyms; Stadiums
- 036 Fire Protection
- 037 Fisheries; Fish Ladders
- 038 Forestry & Forest Products
- 039 Garages; Vehicle Maintenance Facilities; Parking Decks
- 040 Gas Systems (*Propane; Natural, Etc.*)
- 041 Graphic Design
- 042 Harbors; Jetties; Piers; Ship Terminal Facilities
- 043 Heating; Ventilating; Air Conditioning
- 044 Health Systems Planning
- 045 Highrise; Air-Rights-Type Buildings
- 046 Highways; Streets; Airfield Paving; Parking Lots
- 047 Historical Preservation
- 048 Hospital & Medical Facilities
- 049 Hotels; Models
- 050 Housing (*Residential, Multi-Family; Apartments; Condominiums*)
- 051 Hydraulics & Pneumatics
- 052 Industrial Buildings; Manufacturing Plants
- 053 Industrial Processes; Quality Control
- 054 Industrial Waste Treatment
- 055 Interior Design; Space Planning
- 056 Irrigation; Drainage
- 057 Judicial and Courtroom Facilities
- 058 Laboratories; Medical Research Facilities
- 059 Landscape Architecture
- 060 Libraries; Museums; Galleries
- 061 Lighting (*Interiors; Display; Theatre, Etc.*)
- 062 Lighting (*Exteriors; Streets; Memorials; Athletic Fields, Etc.*)
- 063 Materials Handling Systems; Conveyors; Sorters
- 064 Metallurgy
- 065 Microclimatology; Tropical Engineering
- 066 Military Design Standards
- 067 Mining & Mineralogy
- 068 Missile Facilities (*Silos; Fuels; Transport*)
- 069 Modular Systems Design; Pre-Fabricated Structures or Components
- 070 Naval Architecture; Off-Shore Platforms
- 071 Nuclear Facilities; Nuclear Shielding
- 072 Office Buildings; Industrial Parks
- 073 Oceanographic Engineering
- 074 Ordnance; Munitions; Special Weapons
- 075 Petroleum Exploration; Refining
- 076 Petroleum and Fuel (*Storage and Distribution*)
- 077 Pipelines (*Cross-Country—Liquid & Gas*)
- 078 Planning (*Community, Regional, Area-wide and State*)
- 079 Planning (*Site, Installation, and Project*)
- 080 Plumbing & Piping Design
- 081 Pneumatic Structures; Air-Support Buildings
- 082 Postal Facilities
- 083 Power Generation, Transmission, Distribution
- 084 Prisons & Correctional Facilities
- 085 Product, Machine & Equipment Design
- 086 Radar; Sonar; Radio & Radar Telescopes
- 087 Railroad; Rapid Transit
- 088 Recreation Facilities (*Parks, Marinas, Etc.*)
- 089 Rehabilitation (*Buildings; Structures; Facilities*)
- 090 Resource Recovery; Recycling
- 091 Radio Frequency Systems & Shieldings
- 092 Rivers; Canals; Waterways; Flood Control
- 093 Safety Engineering; Accident Studies; OSHA Studies
- 094 Security Systems; Intruder & Smoke Detection
- 095 Seismic Designs & Studies
- 096 Sewage Collection, Treatment and Disposal
- 097 Soils & Geologic Studies; Foundations
- 098 Solar Energy Utilization
- 099 Solid Wastes; Incineration; Land Fill
- 100 Special Environments; Clean Rooms, Etc.
- 101 Structural Design; Special Structures
- 102 Surveying; Platting; Mapping; Flood Plain Studies
- 103 Swimming Pools
- 104 Storm Water Handling & Facilities
- 105 Telephone Systems (*Rural; Mobile; Intercom, Etc.*)
- 106 Testing & Inspection Services
- 107 Traffic & Transportation Engineering
- 108 Towers (*Self-Supporting & Guyed Systems*)
- 109 Tunnels & Subways
- 110 Urban Renewals; Community Development
- 111 Utilities (*Gas & Steam*)
- 112 Value Analysis; Life-Cycle Costing
- 113 Warehouses & Depots
- 114 Water Resources; Hydrology; Ground Water
- 115 Water Supply, Treatment and Distribution
- 116 Wind Tunnels; Research/Testing Facilities Design
- 117 Zoning; Land Use Studies
- 201
- 202
- 203
- 204
- 205



# 10. Profile of Firm's Project Experience, Last 5 Years

Profile Code	Number of Projects	Total Gross Fees (in thousands)	Profile Code	Number of Projects	Total Gross Fees (in thousands)	Profile Code	Number of Projects	Total Gross Fees (in thousands)
1) 041	15	60	11)			21)		
2)			12)			22)		
3)			13)			23)		
4)			14)			24)		
5)			15)			25)		
6)			16)			26)		
7)			17)			27)		
8)			18)			28)		
9)			19)			29)		
10)			20)			30)		

# 11. Project Examples, Last 5 Years

Profile Code	"P", "C", "JV", or "IE"	Project Name and Location	Owner Name and Address	Cost of Work (in thousands)	Completion Date (Actual or Estimated)
041	IE	1 Ciga Hotels Corporate Identity Milan, Italy	Ciga Hotels Service via Barozzi, 1 20122 Milan Italy	100	1989
041	IE	2 Ciga Weekend at Longchamp Paris, France and Milan, Italy	Ciga Hotels Service via Barozzi, 1 20122 Milan, Italy	75	OCT. 1988
041	IE	3 Avianova Corporate Identity Olbia, Sardinia, Italy	Avianova Airlines Olbia, Sardinia, Italy	30	JUNE 1988
041	IE	4 City of Lowell, MA Downtown sign System Lowell, MA	City of Lowell JFK Civic Center, Lowell, MA	30	1990
041	IE	5 City of Norfolk, VA Sign System Norfolk, VA	City of Norfolk City Hall Norfolk, VA	60	1989
041	IE	6 Aga Khan University Identity Program Karachi, Pakistan	The Aga Khan University Stadium Road Karachi, Pakistan	40	1987
041	IE	7 NFPA Corporate Identity Quincy, MA	National Fire Protection Ass. Batterymarch Park Quincy, MA	20	early 1988



041	IE	8	Aga Khan Education Services Identity Program Geneva, Switzerland	Aga Khan Education Services Villa Merimont Geneva, Switzerland	30	1988
041	JV	9	State Street, Bank Sign System Boston, MA	State Street Bank & Trust 225 Franklin Street Boston, MA	12	1988
041	JV	10	Northfield Mt. Hermon School Dolben Library Sign System	Northfield Mt. Hermon School Northfield, MA	5	1987
041	P	11	National Fire Protection Ass. Fire News Quincy, MA	National Fire Protection Ass. Batterymarch Park Quincy, MA	8.4 per year	on- going
041	P	12	New England Medical. Center Human Resources I.D. program Boston, MA	New England Medical Center 750 Washington Street Boston, MA	1.5	1987
041	P	13	Polaroid Inner City Magazine Design Cambridge, MA	Polaroid Corporation 575 Technology Square Cambridge, MA	2	1988
041	P	14	Consultants for Management Decisions, Inc. Capabilities Brochure Cambridge, MA	Consultants for Management Decisions, Inc. One Broadway, Cambridge, MA	2.5	Jan
		15				
		16				
		17				
		18				
		19				









## 1. Firm Name / Business Address:

Bonita Graphics  
18 Brattle Street, Room 355  
Cambridge, MA 02138

1a. Submittal is for ☒ Parent Company ☐ Branch or Subsidiary Office

2. Year Present Firm  
Established: 1986

1-3-89

4 Specify type of ownership and check below, if applicable

Sole proprietor

A Small Business

B Small Disadvantaged Business

C Woman-owned Business

☒

## 5. Name of Parent Company, if any:

5a. Former Parent Company Name(s), if any, and Year(s) Established:

## 6. Names of not more than Two Principals to Contact: Title / Telephone

1) Bonnie Rieser, President 617-492-7013  
2)

## 7. Present Offices: City / State / Telephone / No. Personnel Each Office

18 Brattle Street, Room 355  
Cambridge, MA 02138

7a. Total Personnel 1

## 8. Personnel by Discipline: (List each person only once, by primary function)

Administrative	Electrical Engineers	Oceanographers
Architects	Estimators	Planners: Urban/Regional
Chemical Engineers	Geologists	Sanitary Engineers
Civil Engineers	Hydrologists	Soils Engineers
Construction Inspectors	Interior Designers	Specification Writers
Draftsmen	Landscape Architects	Structural Engineers
Ecologists	Mechanical Engineers	Surveyors
Economists	Mining Engineers	Transportation Engineers

1. Graphic Designer

## 9. Summary of Professional Services Fees

Received: (Insert index number)

Last 5 Years (most recent year first)

19 88	19 87	19 86	19 NA	19 NA
-------	-------	-------	-------	-------

Direct Federal contract work, including overseas

All other domestic work

All other foreign work\*

\*Firm(s) interested in foreign work, but without such experience, check here: 11

## Ranges of Professional Services Fees

NA	1	Less than \$100,000
1	2	\$100,000 to \$250,000
2	3	\$250,000 to \$500,000
3	4	\$500,000 to \$1 million
4	5	\$1 million to \$2 million
5	6	\$2 million to \$5 million
6	7	\$5 million to \$10 million
7	8	\$10 million or greater



## Experience Profile Code Numbers for use with questions 10 and 11

- 001 Acoustics; Noise Abatement
- 002 Aerial Photogrammetry
- 003 Agricultural Development; Grain Storage; Farm Mechanization
- 004 Air Pollution Control
- 005 Airports; Navais; Airport Lighting; Aircraft Fueling
- 006 Airports; Terminals & Hangars; Freight Handling
- 007 Arctic Facilities
- 008 Auditoriums & Theatres
- 009 Automation; Controls; Instrumentation
- 010 Barracks; Dormitories
- 011 Bridges
- 012 Cemeteries (*Planning & Relocation*)
- 013 Chemical Processing & Storage
- 014 Churches; Chapels
- 015 Codes; Standards; Ordinances
- 016 Cold Storage; Refrigeration; Fast Freeze
- 017 Commercial Buildings (*low rise*); Shopping Centers
- 018 Communications Systems; TV; Microwave
- 019 Computer Facilities; Computer Service
- 020 Conservation and Resource Management
- 021 Construction Management
- 022 Corrosion Control; Cathodic Protection; Electrolysis
- 023 Cost Estimating
- 024 Dams (*Concrete; Arch*)
- 025 Dams (*Earth; Rock*); Dikes; Levees
- 026 Desalination (*Process & Facilities*)
- 027 Dining Halls; Clubs; Restaurants
- 028 Ecological & Archeological Investigations
- 029 Educational Facilities; Classrooms
- 030 Electronics
- 031 Elevators; Escalators; People-Movers
- 032 Energy Conservation; New Energy Sources
- 033 Environmental Impact Studies, Assessments or Statements
- 034 Fallout Shelters; Blast-Resistant Design
- 035 Field Houses; Gyms; Stadiums
- 036 Fire Protection
- 037 Fisheries; Fish Ladders
- 038 Forestry & Forest Products
- 039 Garages; Vehicle Maintenance Facilities; Parking Decks
- 040 Gas Systems (*Propane; Natural, Etc.*)
- 041 Graphic Design

- 042 Harbors; Jetties; Piers; Ship Terminal Facilities
- 043 Heating; Ventilating; Air Conditioning
- 044 Health Systems Planning
- 045 Highrise; Air-Rights-Type Buildings
- 046 Highways; Streets; Airfield Paving; Parking Lots
- 047 Historical Preservation
- 048 Hospital & Medical Facilities
- 049 Hotels; Models
- 050 Housing (*Residential, Multi-Family; Apartments; Condominiums*)
- 051 Hydraulics & Pneumatics
- 052 Industrial Buildings; Manufacturing Plants
- 053 Industrial Processes; Quality Control
- 054 Industrial Waste Treatment
- 055 Interior Design; Space Planning
- 056 Irrigation; Drainage
- 057 Judicial and Courtroom Facilities
- 058 Laboratories; Medical Research Facilities
- 059 Landscape Architecture
- 060 Libraries; Museums; Galleries
- 061 Lighting (*Interiors; Display; Theatre, Etc.*)
- 062 Lighting (*Exteriors; Streets; Memorials; Athletic Fields, Etc.*)
- 063 Materials Handling Systems; Conveyors; Sorters
- 064 Metallurgy
- 065 Microclimatology; Tropical Engineering
- 066 Military Design Standards
- 067 Mining & Mineralogy
- 068 Missile Facilities (*Silos; Fuels; Transport*)
- 069 Modular Systems Design; Pre-Fabricated Structures or Components
- 070 Naval Architecture; Off-Shore Platforms
- 071 Nuclear Facilities; Nuclear Shielding
- 072 Office Buildings; Industrial Parks
- 073 Oceanographic Engineering
- 074 Ordnance; Munitions; Special Weapons
- 075 Petroleum Exploration; Refining
- 076 Petroleum and Fuel (*Storage and Distribution*)
- 077 Pipelines (*Cross-Country—Liquid & Gas*)
- 078 Planning (*Community, Regional, Area-wide and State*)
- 079 Planning (*Site, Installation, and Project*)
- 080 Plumbing & Piping Design
- 081 Pneumatic Structures; Air-Support Buildings
- 082 Postal Facilities
- 083 Power Generation, Transmission, Distribution
- 084 Prisons & Correctional Facilities
- 085 Product, Machine & Equipment Design

- 086 Radar; Sonar; Radio & Radar Telescopes
- 087 Railroad; Rapid Transit
- 088 Recreation Facilities (*Parks, Marinas, Etc.*)
- 089 Rehabilitation (*Buildings; Structures; Facilities*)
- 090 Resource Recovery; Recycling
- 091 Radio Frequency Systems & Shields
- 092 Rivers; Canals; Waterways; Flood Control
- 093 Safety Engineering; Accident Studies; OSHA Studies
- 094 Security Systems; Intruder & Smoke Detection
- 095 Seismic Designs & Studies
- 096 Sewage Collection, Treatment and Disposal
- 097 Soils & Geologic Studies; Foundations
- 098 Solar Energy Utilization
- 099 Solid Wastes; Incineration; Land Fill
- 100 Special Environments; Clean Rooms, Etc.
- 101 Structural Design; Special Structures
- 102 Surveying; Platting; Mapping; Flood Plain Studies
- 103 Swimming Pools
- 104 Storm Water Handling & Facilities
- 105 Telephone Systems (*Rural; Mobile; Intercom, Etc.*)
- 106 Testing & Inspection Services
- 107 Traffic & Transportation Engineering
- 108 Towers (*Self-Supporting & Guyed Systems*)
- 109 Tunnels & Subways
- 110 Urban Renewals; Community Development
- 111 Utilities (*Gas & Steam*)
- 112 Value Analysis; Life-Cycle Costing
- 113 Warehouses & Depots
- 114 Water Resources; Hydrology; Ground Water
- 115 Water Supply, Treatment and Distribution
- 116 Wind Tunnels; Research/Testing Facilities Design
- 117 Zoning; Land Use Studies
- 201
- 202
- 203
- 204
- 205



10. Profile of Firm's Project Experience, Last 5 Years

Profile Code	Number of Projects	Total Gross Fees (in thousands)	Profile Code	Number of Projects	Total Gross Fees (in thousands)	Profile Code	Number of Projects	Total Gross Fees (in thousands)
1) 001	3	50	11)			21)		
2) 005	1	10	12)			22)		
3) 008	1	5	13)			23)		
4) 041	30	200	14)			24)		
5)			15)			25)		
6)			16)			26)		
7)			17)			27)		
8)			18)			28)		
9)			19)			29)		
10)			20)			30)		

11. Project Examples, Last 5 Years			Note: Cost of work includes all costs including printing				
Profile Code	"P", "C", "JV", or "IE"	Project Name and Location	Owner Name and Address	Cost of Work (in thousands)	Completion Date (Actual or Estimated)		
001	P	1 Massport Soundproofing Annual Report Boston, MA	Massport 10 Park Plaza Boston, MA	50	2/89		
001	P	2 Massport School Soundproofing Brochure Boston, MA	Massport 10 Park Plaza Boston, MA	20	1/89		
005	P	3 Transportation Building Brochure Boston, MA	Massport 10 Park Plaza Boston, MA	15	6/88		
008	P	4 Northfield Mt. Hermon Library signage	Northfield Mt. Hermon School Northfield, MA	40	5/88		
041	P	5 State Street Bank Sign Program Boston, MA	State Street Bank 225 Franklin Street Boston, MA	200	3/89		
041	P	6 EDIC Financial Services Brochure Boston, MA	EDIC 38 Chauncy St. Boston, MA	20	12/88		
041		7 Mass. Housing Financing Agency Annual Report Boston, MA	MHFA 50 Milk Street Boston, MA	70	11/88		





041	P	Community Development Finance Annual Report 1985 Boston, MA	CDFC 131 State Street Suite 600, Boston, MA 02109	30	1985
041	P	9 CDFC Annual Report 1986 Boston, MA	CDFC 131 State Street Suite 600, Boston, MA 02109	30	1986
041	P	10 CDFC Annual Report 1987 Boston, MA	CDFC 131 State Street Suite 600, Boston, MA 02109	30	1987
041	C	11 LISC/Antrim Annual Report New York, NY	Local Initiatives Support 666 Third Ave. New York, NY	10	1986
041	P	12 Ben Elfman and Sons Advertising Campaign Chelsea, MA	Ben Elfman and Sons 124 Second Street Chelsea, MA	1000	on- going
041	P	13 Emmanuel College Brochure Boston, MA	Emmanuel College 400 The Fenway Boston, MA	75	1986
041	P	14 Fidelity Investments Direct Mail Pieces Boston, MA	Fidelity Investments 82 Devonshire St. Boston, MA	1000+	1987
041	P	15 Bay State Skills Corp. Capabilities Brochure Boston, MA	BSSC 101 Summer St. Boston, MA 02110	15	1986
		16			
		17			
		18			
		19			







## 1. Firm Name / Business Address:

STULL AND LEE, INCORPORATED

2. Year Present Firm  
Established:

1966

## 3. Date Prepared:

2 JANUARY 1989

## 4. Specify type of ownership and check below, if applicable.

MINORITY OWNED

A. Small Business

X B. Small Disadvantaged Business

C. Woman-owned Business

1a. Submittal is for ☒ Parent Company ☐ Branch or Subsidiary Office

## 5. Name of Parent Company, if any:

N/A

## 5a. Former Parent Company Name(s), if any, and Year(s) Established:

STULL ASSOCIATES, INC. - 1966

## 6. Names of not more than Two Principals to Contact: Title / Telephone

1) DONALD L. STULL, PRESIDENT (617) 426-0406

2) M. DAVID LEE, VICE-PRESIDENT (617) 426-0406

## 7. Present Offices: City / State / Telephone / No. Personnel Each Office

BOSTON, MASSACHUSETTS

(617) 426-0406

7a. Total Personnel 26

## 8. Personnel by Discipline: (List each person only once, by primary function.)

3 Administrative	Electrical Engineers	4 Oceanographers
13 Architects	Estimators	4 Planners: Urban/Regional
Chemical Engineers	Geologists	Sanitary Engineers
Civil Engineers	Hydrologists	Soils Engineers
2 Construction Inspectors	1 Interior Designers	1 Specification Writers
8 Draftsmen	Landscape Architects	Structural Engineers
Ecologists	Mechanical Engineers	Surveyors
Economists	Mining Engineers	Transportation Engineers

4 SUPPORT STAFF

## 9. Summary of Professional Services Fees

Received: (Insert index number)

Last 5 Years (most recent year first)

19 88	19 87	19 86	19 85	19 84
	1	2	2	2
	6	5	4	4
-0-	-0-	-0-	-0-	-0-

Direct Federal contract work, including overseas

All other domestic work

All other foreign work\*

\*Firms interested in foreign work, but without such experience, check here: ☒

## Ranges of Professional Services Fees

INDEX

1. Less than \$100,000
2. \$100,000 to \$250,000
3. \$250,000 to \$500,000
4. \$500,000 to \$1 million
5. \$1 million to \$2 million
6. \$2 million to \$5 million
7. \$5 million to \$10 million
8. \$10 million or greater



Profile Code	Number of Projects	Total Gross Fees (in thousands)	Profile Code	Number of Projects	Total Gross Fees (in thousands)	Profile Code	Number of Projects	Total Gross Fees (in thousands)	Profile Code	Number of Projects	Total Gross Fees (in thousands)
1) 010	1	236	11) 084	2	1650	21)			21)		
2) 029	3	1502	12) 087	7	6500	22)			22)		
3) 037	1	40	13) 115	1	37	23)			23)		
4) 042	1	4	14)			24)			24)		
5) 047	2	140	15)			25)			25)		
6) 048	2	1601	16)			26)			26)		
7) 050	7	135	17)			27)			27)		
8) 072	3	600	18)			28)			28)		
9) 078	6	25	19)			29)			29)		
10) 079	1	30	20)			30)			30)		

11. Project Examples, Last 5 Years

Profile Code	"P", "C", "JV", or "IE"	Project Name and Location	Owner Name and Address	Cost of Work (in thousands)	Completion Date (Actual or Estimated)
087	P	1 Hollywood/Cahuenga Rapid Transit Station Los Angeles, CA	Metro Rail Transit Consultants 548 S. Spring Street Los Angeles, CA	50,000	1990
078	P	2 Overtown/Park West Master Plan Miami, FL	Mr. John B. Cruz 10 Fairway Street Mattapan, MA	30,000	1987
087	P	3 Rapid Transit Station Modernization New York, NY	New York City Transit Authority 370 Jay Street Brooklyn, NY	15,000	1987
084	P	4 Suffolk County Pre-Trial Detention Facility Boston, MA	Boston Public Facilities City Hall Boston, MA	25,000	1986
084	P	5 MCI Shirley Correctional Facility Shirley, MA	Division of Capital Planning & Operations, McCormick Bldg., Rm.1505 Boston, MA	8,200	1986
087	JV	6 Needham Branch Commuter Rail Needham, MA	MBTA 10 Park Plaza Boston, MA	1,800	1986
087	P	7 Southwest Corridor Project Boston, MA	Mass. Bay Transportation Authority 10 Park Plaza Boston, MA	800,000	1986





087	P	Ruggles Street Station Boston, MA	Mass. Bay Transportation Authority 10 Park Plaza Boston, MA	14,500	1986
029	P	Roxbury Community College Roxbury, MA	Division of Capital Planning & Operations, McCormick Bldg., Rm. 1505 1 Ashburton Place, Boston, MA	33,500	1986
048	P	10 Allied Health Facility Los Angeles, CA	Charles Drew Medical Health 1621 East 120th Street Los Angeles, CA	1,800	1985
050	P	11 Chad/Brown Housing Providence, RI	Providence Housing Authority 673 Academy Road Providence, RI	1,900	1985
047	P	12 The Cox Building Mattapan, MA	Mr. John B. Cruz 10 Fairway Street Mattapan, MA	1,700	1985
050	P	13 Council of Elders Housing Boston, MA	Council of Elders Columbus Avenue Boston, MA	7,800	1985
078	P	14 National Public Housing Study Mid Atlantic Zone, USA	Abt Associates, Inc. 55 Wheeler Street Cambridge, MA	N/A	1985
078	JV	15 Martin Luther King National Historical Site Atlanta, GA	National Park Service, City of Atlanta Atlanta City Hall Atlanta, GA	N/A	1985
115	C	16 East Greenwich Water Treatment Facility East Greenwich, MA	Tighe and Bond 50 Payson Avenue East Hampton, MA	8,00	1985
072	P	17 South Providence Industrial Park Providence, RI	South Providence Revitalization Committee, 882 Broad Street Providence, RI	N/A	1984
072	P	18 Poinciana Industrial Park Miami, FL	New Century Development Corp. NCDC 5400 NW 22nd Avenue Miami, FL	N/A	1987
072	P	19 Massport/Commonwealth Flats Boston, MA	Massport 10 Park Plaza Boston, MA	20,000	1984



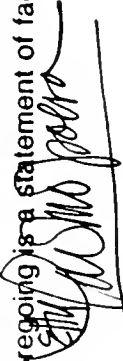
078	P	20	Boston Arena Feasibility Study Boston, MA	HNTB Suite 3050 Prudential Center Boston, MA	N/A	1984
087	C	21	Woodward Transit Corridor Detroit, MI	SETRAN 455 West Fort Street Detroit, MI	130	1984
078	JV	22	Fort Point Channel Planning District	Boston Redevelopment Authority 1 City Hall Square Boston, MA 02201	N/A	1988
072	P	23	Harbor Gateway	Meredith and Grew 160 Federal Street Boston, MA 02110-1701	\$25,000,000	1991
079	JV	24	Martin Luther King National Historical Site	National Park Service City of Atlanta - Atlanta City Hall Atlanta, GA	N/A	1985
008	P	25	NCAAA Feasibility Study	National Center of Afro-American Artists - c/o Jacquelyn Hall 165 Winthrop Rd, Brookline MA 02146	\$30,000,000 (est.)	Undeterm.
078	P	26	National Public Housing Study Mid Atlantic Zone, USA	Abt Associates, Inc. 55 Wheeler Street Cambridge, MA	N/A	1985
010	P	27	Northeastern University Feasibility Study	Northeastern University 26 Tavern Road Boston, MA 02115	\$20,000,000 (est.)	1991
087	P	28	Orange Line Retail Use Plan	Mass. Bay Transportation Authority 10 Park Plaza Boston, MA 02116	N/A	1988
072	P	29	Parcel 18	Metropolitan/Columbia Plaza 200 State Street Boston, MA	Undetermined	Undetermined
087	P	30	Ruggles Street Transit Station	Mass. Bay Transportation Authority 10 Park Plaza Boston, MA 02116	\$19,000,000	1986

12. The foregoing is a statement of facts

Signature:

Typed Name and Title:

Raymond J. Padmanabhan  
Associate



Date:

30 December 1988





STULL AND LEE, INCORPORATED

<u>Name</u>	<u>Registration</u>	<u>Minority</u>	<u>Residence</u>
Barbour, John	N/A	FM	Boston, MA
Battat, David	N/A	WM	Newtonville, MA
Beddall, Tom	N/A	WM	Cambridge, MA
Clasby, Thomas V.	MA #3274	WM	Brookline, MA
Devlin, Paul	N/A	WM	Boston, MA
Doty, Skip	N/A	WM	Cambridge, MA
Drennan, Peck	TX #2650	WM	W. Roxbury, MA
Ferriday, Virginia	OR #2149	WF	Brookline, MA
Fierer, Emily	N/A	WF	Boston, MA
Gardner, Paula	N/A	WF	Boston, MA
Green, Trent	N/A	BM	Medford, MA
Guzman, Tony	N/A	HM	Boston, MA
Jefferson, Allan	N/A	BM	Medford, MA
Klinkon, Phil	CA #C-019128	WM	Boston, MA
Lee, David	MA #3319, A1A #41996	BM	Brookline, MA
Lipsick, Marleen	MA #6279	VF	Sharon, MA
Nashed, Fred	MA #7554; TX #4592-2, NC #05052; A1A #5574157; NCARE #34467	WM	Canton, MA
Ortiz, Elmo	MA #6120	HM	Dorchester, MA
Padmodipoetro, Etty	MA #6296	AF	Jamaica Plain, MA
Perez, Charles	N/A	HM	Marblehead, MA
Platt, Elizabeth	N/A	WF	Brighton, MA
Ross, Edward J.	MA #1969; NH #396; VT #366; FL #6796; CA #C9416; NY #12604; NCARB #4786, A1A #663985 FARA #650007	WM	Randolph, MA
Shaw, Susan	N/A	WF	Melrose, MA
Stull, Donald	MA #2288; CA #C-15077, FL #8538; KY #2292; NJ #A106876; NY #011000-1; TX #4563-3; WA #A-2180; NCARB #009865, RI #829; MI #026939, FAIA #30106	BM	Boston, MA
Symonds, John	N/A	WM	Winchester, MA



**STULL AND LEE, INCORPORATED**

**CURRENT MBE (Minority Business Enterprise) CERTIFICATION**

**ALABAMA HIGHWAY DEPARTMENT** (UMTA Funded)  
(Finley & Associates)  
Marketing/Consultants  
1520 7th Avenue North  
Birmingham, Alabama 35203  
324-7225

File No. 8-84-88/1098

**METROPOLITAN ATLANTA RAPID TRANSIT AUTHORITY**  
**(MARTA)**  
2200 Peachtree Summit  
401 West Peachtree Street, NE  
Atlanta, Georgia  
404/848-5240

**THE COUNCIL**  
**(New England Minority Purchasing**  
**Council, Inc.)**  
Four Copley Place, Suite 125  
Box 145  
Boston, MA 02116  
617/578-8900

Certification # 284

**DALLAS AREA RAPID TRANSIT (DART)**  
**(PEDC)**  
601 Pacific Avenue  
Dallas, Texas 75202  
214/748-3278

**DIGITAL EQUIPMENT CORPORATION**  
30 Foster Road  
Bedford, MA 01730

**DEPARTMENT OF TRANSPORTATION**  
The Secretary's Office  
P.O. Box 2757  
Baltimore-Washington Int'l. Airport  
Maryland 21241-0757  
301/755-1277





Stull and Lee, Incorporated  
Current MSE Certification  
Page 2.

**MAYOR'S OFFICE OF JOB'S AND COMMUNITY SERVICES**

City of Boston, Massachusetts  
43 Hawkins Street  
Boston, MA 02114  
617/723-1400

**PENNSYLVANIA, Commonwealth of**

Pennsylvania Bureau of Minority Enterprises  
400 North Office Building  
Harrisburg, PA 17125  
717/787-7380

**PHILADELPHIA, City of**

1420 Municipal Services Building  
Philadelphia, PA 19102-1682

Certification # 1145066C(C)

**STATE OFFICE OF MINORITY BUSINESS  
ASSISTANCE (SOMBA)**

Executive Office of Economic Affairs  
100 Cambridge Street, Floor 13  
Boston, MA 02202  
617/727-8692





*The Commonwealth of Massachusetts*  
*Department of Commerce and Development*  
*Everett Saltonstall Building, Government Center*  
*100 Cambridge Street, Boston 02202*

727-0021

September 10, 1987

Paula Gardener  
Stull and Lee Incorporated  
100 Boylston Street  
Boston, MA 02116

Dear Ms. Gardner:

This is to verify the fact that Stull and Lee Incorporated, is certified by the State Office of Minority and Women Business Assistance as a Minority Business Enterprise, and is currently listed in the 1986-87 directory.

Sincerely,

A handwritten signature in cursive script, appearing to read "Arthur Atkins".

Arthur Atkins, Certification Coordinator  
State Office of Minority and  
Women Business Assistance

cc: Mukiya Baker-Gomez, Deputy Commissioner  
State Office of Minority Business and  
Women Business Assistance





Commonwealth of Massachusetts  
Department of Commerce and Development  
Leverett Saltonstall Building, Government Center

100 Cambridge Street, Boston, 02202

October 05, 1985

227-

Donald L. Stull, President  
Stull & Lee, Inc.  
100 Boylston Street  
Boston, Mass. 02116

Please Note: Stull and Lee's 1986-87  
recertification letter is  
being delayed due to staff  
shortage. Please contact  
Mr. Arthur Atkins, Certi-  
fication Coordinator at  
SOMBA for verification of  
certification.

Dear Mr. Stull:

The State Office of Minority Business Assistance (SOMBA) is pleased to notify you that your firm was reviewed on 10/04/85 and recertified as a Minority owned business enterprise ( MBE ) under the category of Consulting. The company will be listed in the SOMBA Directory which is published regularly and in the Massachusetts Central Register which is also published at regular intervals.

Additionally, the SOMBA Directory is sent to other state agencies and authorities such as the Massachusetts Port Authority, Turnpike Authority, Department of Public Works, cities and towns and many other public and private organizations who seek to fulfill MBE utilization requirements.

Certification is not a fixed designation and SOMBA reserves the right to monitor your company and to conduct periodic reviews of your company's books, contracts, company structure, facilities, job locations, and to withdraw its certification of your firm should this become necessary.

On or before your firm's certification anniversary date of (10/05/86 ), plan to send to us the following documents:

- (1) The latest company financial statement
- (2) The latest U.S. Corporate Tax Return or your U.S. 1040 Schedule C
- (3) A record of work history
- (4) Corporations submit annual certification of condition. Sole Proprietors and Partnerships submit a statement indicating whether there has been any change in the legal structure.



Architect-Engineer  
and Related Services  
Questionnaire

1 Firm Name / Business Address  
Greiner, Inc.  
150 Wood Rd., Suite 102  
Braintree, Massachusetts 02184  
1a Submittal is for ☐ Parent Company ☐ Branch Office

2 Year Present Firm  
Established  
1984  
3 Date Prepared  
January, 1989  
4 Type of Ownership Public  
4a Minority Owned ☐ yes ☒ no

5 Name of Parent Company, if any  
Greiner Engineering, Inc.

5a Former Firm Name(s), if any and Year(s) Established  
J.E. Greiner Company 1908  
J.E. Greiner Company, Inc. 1968  
Greiner Engineering 1974

6 Names of not more than Two Principals to Contact Title / Telephone  
Robert M. Fitzgerald P.E., Assistant Vice President, (617) 849-3717

7 Present Offices City / State / Telephone / No Personnel Each Office  
7a Total Personnel 1,229

Please see attached.

8. Personnel by Discipline

137 Administrative  
55 Architects  
- Chemical Engineers  
156 Civil Engineers  
141 Construction Inspectors  
238 Draftsmen  
3 Ecologists  
1 Economists

28 Electrical Engineers  
\* Estimators  
1 Geologists  
30 Hydrologists  
2 Interior Designers  
9 Landscape Architects  
23 Mechanical Engineers  
- Mining Engineers

- Oceanographers  
29 Planners Urban/Regional  
13 Sanitary Engineers  
2 Soils Engineers  
\* Specification Writers  
117 Structural Engineers  
128 Surveyors  
68 Transportation Engineers

34 Computer Programs/Tech.  
16 Tech/Tech. Writers  
21 Env. Specialists  
\* (Estimates & Specifications are prepared by professionals in each discipline)

9 Summary of Professional Services Fees Received (insert index number)

Direct Federal contract work, including overseas  
All other domestic work  
All other foreign work

Last 5 Years (most recent year first)

19 88	19 87	19 86	19 85	19 84
7	7	6	6	6
8	8	8	8	8
1	1	6	6	6

\*Firms interested in foreign work, but without such experience, check here ( )

Ranges of Professional Services Fees

1	Less than \$100,000
2	\$100,000 to \$250,000
3	\$250,000 to \$500,000
4	\$500,000 to \$1 million
5	\$1 million to \$2 million
6	\$2 million to \$5 million
7	\$5 million to \$10 million
8	\$10 million or greater





CORPORATE OFFICE

* Irving, TX	(214) 258-6208	20			
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NORTHEAST REGION

* Wallingford, CT	(203) 265-6741	105			
Braintree, MA	(617) 849-3717	4			
Albany, NY	(518) 459-1384	27			

GREAT LAKES REGION

* Grand Rapids, MI	(616) 456-3500	126			
Petoskey, MI	(616) 347-8103	3			

MID-ATLANTIC REGION

* Timonium, MD	(301) 561-0100	167			
Berea, OH	(216) 234-6043	6			
Charleston, WV	(304) 344-1341	1			
King of Prussia, PA	(215) 337-3666	21			
Richmond, VA	(804) 282-5302	3			

SOUTHERN REGION

* Tampa, FL	(813) 286-1711	317			
Orlando, FL	(407) 422-0353	50			
Miami, FL	(305) 262-7466	16			
Raleigh, NC	(919) 876-0475	8			
Atlanta, GA	(404) 329-0326	3			
Fort Myers, FL	(813) 278-1711	2			
Dallas, TX	(214) 638-2249	2			
Houston, TX	(713) 783-2910	15			

SOUTHWEST REGION

* Phoenix, AZ	(602) 275-5400	101			
Tucson, AZ	(602) 887-1800	53			
Albuquerque, NM	(505) 345-3999	25			
Denver, CT	(303) 455-7321	48			

WEST COAST REGION

* Santa Ana, CA	(714) 250-4490	68			
Pleasanton, CA	(415) 463-2000	15			
Santa Barbara, CA	(805) 564-4330	4			
Riverside, CA	(714) 351-8328	9			
Temecula, CA	(714) 676-8277	1			
Roseville, CA	(916) 784-0201	4			

Note:

\* Denotes Regional Headquarters



Profile Code	Number of Projects	Total Gross Fees (in thousands)	Profile Code	Number of Projects	Total Gross Fees (in thousands)	Profile Code	Number of Projects	Total Gross Fees (in thousands)
1) 001	52	910	11) 033	148	6,093	21) 089	153	5,702
2) 005	107	5,109	12) 042	30	2,063	22) 096	94	11,855
3) 006	79	8,112	13) 043	184	4,123	23) 101	95	5,166
4) 011	222	15,914	14) 046	1,085	37,311	24) 102	4,389	14,356
5) 017	179	4,874	15) 048	145	6,733	25) 104	184	3,003
6) 021	51	1,225	16) 052	95	5,679	26) 106	112	5,650
7) 023	175	1,480	17) 062	74	1,111	27) 107	235	7,001
8) 025	31	1,217	18) 072	107	3,751	28) 111	94	3,034
9) 029	204	10,631	19) 079	314	6,292	29) 114	713	2,694
10) 032	476	7,842	20) 083	449	6,782	30) 115	138	2,488

## 11. Project Examples, Last 5 Years

Profile Code	"P", "C", "JV", or "IE"	Project Name and Location	Owner Name and Address	Cost of Work (in thousands)	Completion Date (Actual or Estimated)
001	P	1 Prince George's County, Maryland	Maryland State Highway Administration 707 North Calvert Street Baltimore, MD 21202	\$ 3,000	1985
005	P	2 John Wayne Airport Orange County, California	Orange County CSA 14 Civic Center Plaza Santa Ana, CA 92701	297,000	1987
006	P	3 Palm Beach International Airport West Palm Beach, Florida	Palm Beach County Department of Airports West Palm Beach, FL 33406	80,000	1988
011	P	4 I-84 (10 structures) Plainsfield, Connecticut	State of Connecticut Department of Transportation P. O. Box Drawer A Wethersfield, CT 16109	68,000	1983
011	P	5 Houston Ship Channel Crossing Houston, Texas	Texas State Department of Highways & Public Transportation, District 12 P. O. Box 1386 Houston, TX 77001	50,000	1986
011	P	6 Clarks Ferry Bridge carrying US Route 22/322 over the Susquehanna River Pennsylvania (replacement deck)	Pennsylvania Department of Transportation Commonwealth and Forster Streets Harrisburg, PA 17120	28,000	1984
017	P	7 Lynnhaven Mall Virginia Beach, Virginia	Melvin Simon & Associates, Inc. P. O. Box 7033 Indianapolis, IN 46207	30,000	1982



024	P	5m Valley Parkway Phoenix, Arizona	Maricopa County Highway Department 3325 West Durango Phoenix, AZ 85009	\$ 28,000	1989
024	P	9 Roosevelt Lake Bridge Gila/Maricopa Counties, Arizona	Arizona Department of Transportation 206 South 17th Avenue Phoenix, AZ 85007	18,600	1990
025	P	10 2.23 miles of 18-foot-high Flood Walls Morgan City & Bayou, Louisiana	U S Army Corps of Engineers New Orleans District New Orleans, LA 70160	40,000	1983
029	P	11 Penn High School Osceola, Indiana	Penn-Harris-Madison School Corp. P. O. Box 302 Osceola, IN 46561	30,000	1990
032	P	12 Plymouth-Canton Community Schools Plymouth, Michigan	Plymouth-Canton Community Schools 454 S. Harvey Street Plymouth, MI 48170	3,900	1985
033	P	13 Environmental Assessment for new airport Denver, Colorado	City and County of Denver Terminal Building Stapleton International Airport Denver, CO 80207	477 (fees)	1986
046	P	14 Central Connecticut Expressway Berlin/Cromwell, Connecticut	State of Connecticut Department of Transportation P. O. Box Drawer A Wethersfield, CT 06109	63,000	1985
046	P	15 I-25 & Garden of the Gods Road Colorado Springs, Colorado	Colorado Department of Highways 905 Erie - P. O. Box 536 Pueblo, CO 81002	6,000	1987
047	P	16 Welsh Civic Auditorium Grand Rapids, Michigan	City of Grand Rapids 300 Monroe Avenue, NW Grand Rapids, MI 49503	5,000	1985
048	P	17 Alpena General Hospital Alpena, Michigan	Alpena General Hospital 1501 W. Chisholm Street Alpena, MI 49707	12,000	1984
052	P	18 North American Operations Headquarters Wallingford, Connecticut	Saab-Scanla of America, Inc. Orange, CT 06477	20,000	1986
058	C	19 Sandia National Laboratory Albuquerque, New Mexico	Anderson DeBartolo Pan 2480 N. Arcadia Avenue Tucson, AZ 85712	24,000	1985



009	P	P.R. 79 Section B (1-93) Philadelphia and Delaware Counties Pennsylvania	Commonwealth Dept. of Transportation Commonwealth and Forster Harrisburg, PA 17120	\$180,000	1987
062	P	21 L.R. 769 Section 300 Schuylkill Expressway Montgomery & Philadelphia Counties, PA	Pennsylvania Dept. of Transportation Commonwealth and Forster Harrisburg, PA 17120	40,000	1987
079	P	22 EPCOT Center at Walt Disney World Orlando, Florida	WED Enterprises Glendale, CA 91201	75,000	1982
089	P	23 Union Station Transportation Center New Haven, Connecticut	City of New Haven New Haven, CT 06511	28,400	1987
089	P	24 Woodrow Wilson Memorial Bridge Potomac River, Maryland (rehabilitation/redecking)	Maryland State Highway Administration 707 N. Calvert Street Baltimore, MD 21202	25,600	1984
101	P	25 Northwood Transitway U.S. 2900 (AVL) Houston, Texas	Metropolitan Transit Authority P. O. Box 61429 Houston, TX 77208	43,000	1988
102	P	26 Papago Freeway Construction Staking Phoenix, Arizona	Sundt/Kasler 2630 South 20th Place Phoenix, AZ 85036	60,000	1988
106	P	27 Naval Air Station Key West, Florida	Naval Facilities Engineering Command Southern Division Charleston, SC 29411-0068	11,000	1986
107	P	28 Squaw Peak Parkway Phoenix, Arizona (award-winning master plan)	City of Phoenix 251 West Washington Phoenix, AZ 85003	140,000	1983
107	P	29 Assessment District Services Livermore, California	City of Livermore Department of Public Works 1053 S. Livermore Avenue Livermore, CA 94550	50,000	Ongoing
201	P	30 Three Area Maintenance Training Facilities Raglan, Abuja, Nigeria	Arabian American Oil Co. (ARAMCO) Maintenance Resource Planning Dept. Dhahran, Saudi Arabia	100,000	1983
12. The foregoing is a statement of facts			Date: October 21, 1987		
Signature: <i>Frank T. Callahan</i>			Typed Name and Title: Frank T. Callahan President and CEO		

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